



As one very knowledgeable person once said,

“The difference between where you are now and where you will be in the next five years will depend on the people you associate with and the books you read.”

We absolutely agree. As such the Success Alliance has put together a suggested list of books that we vigorously recommend that you read. And we also suggest that when you have read them that you do two more things. Firstly read them again. Secondly, get some other books that have been suggested to you by your upline Diamonds and read them also.

We would also suggest that you do one thing that your mother probably told you NOT to do. We recommend that you underline or high light important parts in the text of any book that you read. This help you remember what has been said, but also allows you to find the statements again more easily. You will probably find that you will often reference these special parts of every book that you read.

Some of these books can be purchased from the Success Alliance. Others need to be ordered from any leading book store.

All the best with your “new life” of reading.

Set no limits.

The Success Alliance Team



Beginner Books - Essential Reading

The Distributor Information Manual #

You Can Get Rich... Starting Now # *Richard Baker and Dale Gerke*

(This book is a must for everyone who joins Newways and wants to learn what MLM is about)

New Ways to Succeed #

Dale Gerke

These books can be ordered from Success Alliance - [click here to order](#).

How To Be The Best You Can Be In MLM

John Kalench

How To Win Friends And Influence People

Dale Carnegie

How I Raised Myself From Failure To Success In Selling *Frank Bettger*

Personality Plus

Florence Littauer

Think And Grow Rich

Napoleon Hill

17 Secrets of Master Prospectors

John Kalench

Maximum Achievement

Brian Tracey

Leadership Books - Recommended Reading

The Greatest Opportunity In The History Of The World *John Kalench*

The Greatest Networker In The World

John Fogg

Unlimited Wealth

Paul Zane Pilzer

Seven Habits Of Highly Effective People

Stephen Covey

Psycho-cybernetics

Maxwell Maltz

Awaken The Giant Within

Anthony Robbins

The Magic Of Thinking Big

Schwartz

Wave 3, The New Era In Network Marketing

Richard Poe

Unlimited Power

Anthony Robbins

Rich Dad, Poor Dad

Robert Kiyosaki

The Cashflow Quadrant

Robert Kiyosaki

Rich Dad's Guide to Investing

Robert Kiyosaki