



As one very knowledgeable person once said,

*“The difference between where you are now and where you will be in the next five years will depend on the people you associate with and the books you read.”*

We absolutely agree. As such the Success Alliance has put together a suggested list of books that we vigorously recommend that you read. And we also suggest that when you have read them that you do two more things. Firstly read them again. Secondly, get some other books that have been suggested to you by your upline Diamonds and read them also.

We would also suggest that you do one thing that your mother probably told you NOT to do. We recommend that you underline or high light important parts in the text of any book that you read. This help you remember what has been said, but also allows you to find the statements again more easily. You will probably find that you will often reference these special parts of every book that you read.

Some of these books can be purchased from the Success Alliance. Others need to be ordered from any leading book store.

All the best with your “new life” of reading.

Set no limits.

The Success Alliance Team



## Beginner Books - Essential Reading

The Distributor Information Manual #

You Can Get Rich... Starting Now # *Richard Baker and Dale Gerke*

(This book is a must for everyone who joins Newways and wants to learn what MLM is about)

New Ways to Succeed #

*Dale Gerke*

# These books can be ordered from Success Alliance - [click here to order](#).

How To Be The Best You Can Be In MLM

*John Kalench*

How To Win Friends And Influence People

*Dale Carnegie*

How I Raised Myself From Failure To Success In Selling *Frank Bettger*

Personality Plus

*Florence Littauer*

Think And Grow Rich

*Napoleon Hill*

17 Secrets of Master Prospectors

*John Kalench*

Maximum Achievement

*Brian Tracey*

## Leadership Books - Recommended Reading

The Greatest Opportunity In The History Of The World *John Kalench*

The Greatest Networker In The World

*John Fogg*

Unlimited Wealth

*Paul Zane Pilzer*

Seven Habits Of Highly Effective People

*Stephen Covey*

Psycho-cybernetics

*Maxwell Maltz*

Awaken The Giant Within

*Anthony Robbins*

The Magic Of Thinking Big

*Schwartz*

Wave 3, The New Era In Network Marketing

*Richard Poe*

Unlimited Power

*Anthony Robbins*

Rich Dad, Poor Dad

*Robert Kiyosaki*

The Cashflow Quadrant

*Robert Kiyosaki*

Rich Dad's Guide to Investing

*Robert Kiyosaki*